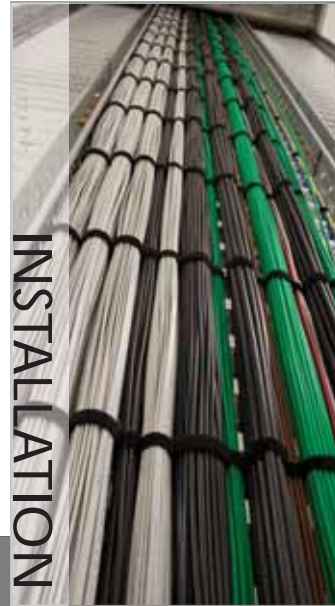


Company Overview



Small enough to provide personal service.

Big enough to support outcomes.

Background

We have been in business since 1986.

We work in the heavy industry and mining markets and maintain the safety, quality and technical resources to perform in these markets.

We have a reputation second to none and maintain an impressive repeat business record.

We are called 'triple I' by our customers.

Business Philosophy

We value safety, honesty, reliability, flexibility, quality and above all our reputation for high ethics and performance.

We hope that our expectations exceed those of our customers.

We value our customers, and pride ourselves on them being our best reference.

We dare to be different to most competitors, and have been successful in business with a highly customer orientated focus.

Customers

Along with many small and medium customers, our major customers where we have done significant work for include;

BHP Billiton

BlueScope Steel

Coregas

Rio Tinto

Rockwell Australia

State Rail (Quarry section)

Market Position

We are competitive by our results. We have a proven record of achieving lower total costs to our customers.

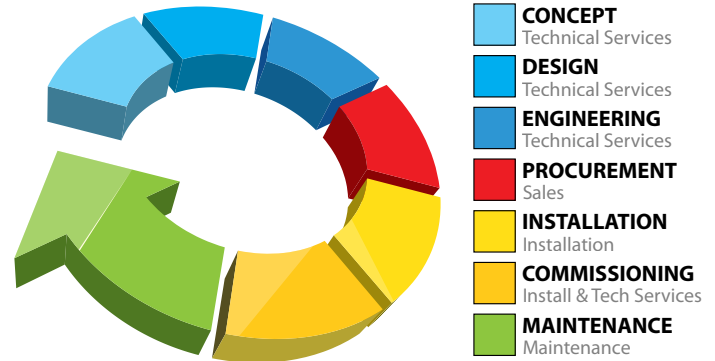
It is our policy to price work to ensure that variations are not required. We fill in gaps in specifications when quoting and plan the work to avoid changes and delays.

We limit our company growth to maintain our standards and values.

Full Life-Cycle Support

One of our strengths is being able to support processes through their entire life-cycle.

From the original concept of your process, through its various stages of design, construction, commissioning and service life, we have the staff and expertise available to help you.



Facilities

Our approach is to provide a relatively high level of quality facilities as part of our operations.

- 1800 sq m office/workshop.
- Our ratio of cars to employees ensure flexibility and response.
- Smart technology to all employee levels.
- Our own hardware to support projects and customer sites.
- We stock key hardware to deploy for urgent needs.



Sales

Sensors

Instruments

Barriers & Isolators

Pneumatic Equipment

Our sales team focus is supplying instrumentation, controls, sensors and pneumatic equipment to their customers.

We can offer a product for virtually any type of measurement, signal or compressed air application.

We stock a range of products to support our customers and our engineered solutions.



Representing:



Technical Services

Design
System Integration
Technical Support
Compliance

We provide design input and in some cases provide the full technical application and process knowledge for the work being performed.

Ill uses formal design and test specifications for every project requiring functional design. These documents are detailed and consider normal and abnormal events with the expected response to actions.

We see having facilities to test as being essential and so we include key hardware as part of our own resources. This hardware in turn also supports maintenance activities.

Support in software, training and hardware is maintained for

- Allen Bradley
- Citect
- Pilz
- Schneider
- Yokogawa



Installation

Instrumentation

Electrical

Analytical

Hazardous Area



Our dedicated staff provide electrical and instrumentation installation, both for our own engineered solutions, and direct to customers for their installation packages.

We maintain a high ratio of supervisory staff to assist our customers and meet their expectations. This also produces a high quality and efficient installation.

Our installation coverage includes low voltage power, electrical controls, instrumentation, networks, analyser panels and hazardous area applications.





We have separate staff assigned to focus on the maintenance tasks for our customers and to assist internally to support sales and construction needs requiring these skill sets.

This team provides a large range of capabilities from simple repairs, through to breakdown support. Their scope in support is enhanced by access to the sales and engineering facilities.

We work under informal and formal support contracts, and can provide long term labour hire to customers.

Maintenance

Calibrations

Repairs

Breakdowns

Maintenance



Hazardous Area Compliance

Hazardous area applications are supported in various sections of the company operations.

We have an experienced team of people with nationally recognised qualifications to provide services including hazardous area installations, breakdowns, maintenance, inspections and dossier preparation.

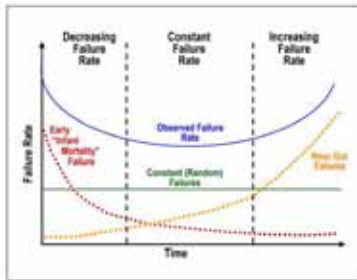
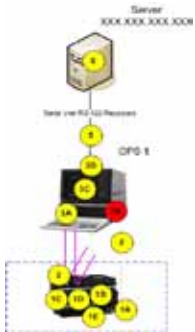


Risk Management

III's processes include a high level of formal design, verification and validation based on proven standards. This combined with experience reduces the risks of the project work undertaken.

Competency of staff is given a high priority and formal training is part of our culture.

Our resources include a formal training in hazop/chazop leadership and a certified functional safety engineer.



Consultancy

Often customers want access to our skill sets for specific requirements. We can provide expertise from within our teams to support these needs.

Some examples where we have worked in this capacity are;

- Sustainability reviews. We have a formal process to look at failure impact, life cycle costs, support issues and spares assessment.
- System reviews including analysis of technology and benefits.
- Scopes of work and cost estimates.
- Site audits of existing systems/facilities prior to upgrade.

Subcontracting and Alliances

We work with other contractors to support their projects or to allow us to provide specialised services. These relationships can be simple subcontract approach or providing a coordinated result working with each participant being directly engaged by the customer.



Experience



Visit Us:
<http://www.iii.net.au>

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